

BRISANET PARTICIPAÇÕES S.A. <u>3Q21 Results</u>

BRISANET GROWS EBITDA MARGIN BY MORE THAN 4 P.P. AND REACHES 38.2% IN 3Q21

Pereiro, CE, November 12, 2021. **Brisanet Participações S.A.** (B3: BRIT3), the largest company among independent internet service providers in Brazil, according to ANATEL's ranking, announces today its results for the third quarter of 2021 (3Q21).

The financial information presented herein has been prepared in accordance with the International Accounting Standards ("IFRS") and the accounting standards and practices of the Brazilian Corporate Law and the pronouncements, guidelines and interpretations issued by the Accounting Pronouncements Committee ("CPC") and approved by the Brazilian Securities Commission ("CVM").

Founded 22 years ago, **BRISANET** is, according to ANATEL's ranking, the largest Brazilian company among independent internet service providers in the country. With a product portfolio almost 100% in optical fiber and with operations focused on the Northeast region of the country, the Company also operates through its subsidiary **AGILITY TELECOM**, which provides internet services under the franchise model.

The Company operates in seven of the nine states in the Northeast region - Ceará, Rio Grande do Norte, Paraíba, Pernambuco, Alagoas, Piauí and Sergipe - providing fixed broadband services through optical fiber in 113 cities.















3Q21 HIGHLIGHTS

- ✓ Net operating revenue grew 56% in 3Q21 when compared to 3Q20 and 12% when compared to 2Q21. This is the result of the Company's organic geographic expansion, having started in 10 new cities in the 3Q21 alone, and in the last 12 months having added 1.5 million homes passed (HP) the same amount it added from 2011 to 2019.
- ✓ Adjusted EBIT for non-recurring items (IPO expenses) grew 65% in 3Q21 when compared to 3Q20, with margin increasing 1 pp, and 279% when compared to 2Q21, with margin increasing 12 pp. Adjusted EBITDA grew 42% and 25% in the same comparisons, respectively. EBITDA margin rose to 38.2% in 3Q21, evidencing the start of cost optimization initiatives by the Company. These initiatives are only expected to be fully captured in the next 12 months.
- ✓ In October, the Company added 221,000 HPs, totaling 4 million HPs on 10/31/2021. In October, 16 thousand HCs were added to Brisanet's base and 16 thousand to Agility's. Therefore, the Company currently serves, including Agility franchisees, around 1 million customers in the Northeast.
- On November 4th, Brisanet Serviços de Telecomunicações, controlled by the Company, was the winner in 3 regional lots of 3.5 GHz (NE and CO) and 2.3 GHz (NE) spectrum at Anatel's 5G Auction. The Company reiterates its commitment to promoting digital inclusion throughout the Northeast and now also in the Midwest. The grants for the 3 lots total R\$168 million, which must be paid in 20 years, the same period of the spectrum right of use. In addition, the Company undertakes to bring 5G coverage to all cities in the NE and CO with less than 30,000 inhabitants. This investment should be made from 2023 to 2030. According to Anatel, the expectation is that the Terms of Authorization for Use will be signed this year.

Brisanet	3Q21	3Q20	9M21	9M20
Operating Highlights				
Cities served	110	94	110	94
Access Ports - '000	2,788	1,690	2,788	1,690
HP added- '000	579	256	902	513
Total HP - '000	3,760	2,253	3,760	2,253
HC added- '000	54	86	116	117
Total HC - '000	791	555	791	555
Financial Highlights (R\$ million)				
Net Revenue	190.0	122.1	524.3	322.4
Gross Margin (%)	46%	49%	45%	51%
Operating Income	26.6	19.5	59.5	52.2
EBITDA	67.2	44.7	169.2	114.5
Adjusted EBITDA	72.6	53.7	201.2	137.8
Adjusted EBITDA Margin (%)	38%	44%	38%	43%
Net Income	(6.6)	16.1	0.7	9.2
Net Debt	(181.9)	n.a.	(181.9)	n.a.
Net Debt/EBITDA Itm (x)	n.m	n.a.	n.m.	n.a.







Agility Telecom	3Q21
Operating Highlights	
HP - 000	718
HC - 000	159
# of franchisees	93
Financial Highligits (R\$ million)	
Net Revenue	2.4
Gross Income	(0.6)
Gross Margin (%)	-24%
Operating Income	(1.8)
Net Loss	(2.0)

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Note: Agility Telecom became a part of Grupo Brisanet after Mar/2021, starting to be consolidated as of Apr/2021.

CONFERENCE CALL

November 16, 2021 – Tuesday – 9AM (NY Time) – In Portuguese with simultaneous translation to English

Brisanet – 3Q21 Earnings Release

Please join us for the zoom meeting at: https://tenmeetings.com.br/call-de-resultados/portal/#/home?webinar=98200710744

The link is also available at our website - ri.com.br









BRIEF HISTORY

Brisanet was founded in 1998, in the city of Pereiro, in the semiarid region of the State of Ceará, in Brazil. The Company was created with the aim of providing internet via radio, with quality and affordable prices in the interior of the Northeast, thus seeking to promote the local development of Pereiro and the underlying regions.

In 2000, as a result of the expansion of its business, the Company's operations already covered several cities in the state of Ceará and in the state of Rio Grande do Norte. In the same year, the Company had 10 employees and served 350 customers.



In 2010, the Company became the largest internet

radio operator in Brazil, serving more than 30,000 customers in 150 cities in the countryside of the Northeast region. To supply the Company's expansion, managers saw in optical fiber a way to provide more connectivity and began to study different ways to make the new technology viable.

In 2011, the Company began deploying optical fiber in the city of Pau dos Ferros, in the State of Rio Grande do Norte, the first city in Brazil to be 100% served with the technology.

In 2014, the Company sought to expand its services through optical fiber, starting to invest in the transmission of the fixed phone signal in the city of Juazeiro do Norte, in Ceará. In the following year, 2015, the Company also started to provide cable TV services and, in 2018, mobile telephony services, through MVNO ("mobile virtual network operator") with a national operator.

In 2019, the Company took an important step in its expansion plan by activating its services in the city of João Pessoa, in the State of Paraíba, thus becoming the first state capital to be served by Brisanet. In that same year, as a reflection of its strategic planning, the Company has already grown to over 4,000 employees, out of which half were contracted that same year, and served around 350,000 subscribers in 90 Northeastern cities.

Today, the Company operates as an internet provider via optical fiber, cable TV, music streaming, fixed and mobile telephony. Brisanet serves around 113 cities in the states of Alagoas, Ceará, Paraíba, Pernambuco, Piauí, Rio Grande do Norte and Sergipe, totaling almost 807,000 subscribers and almost 8,000 employees, with a network structure based on its own digital optical fiber belt. In addition to having more than 100 franchisees in Agility Telecom, which together add up to almost 180,000 subscribers in smaller cities and rural districts in these same Northeastern states.









OPERATING RESULTS

Brisanet's mission is to provide a quality internet service for all citizens in the Northeast region, including those who live far from large urban centers. One of the Company's main differentials in terms of quality and efficiency comes from its vertical operation. The Company operates throughout its value chain, from mapping of potential new areas to receive fiber, to providing support and monitoring its services to customers.

One of the Company's quality pillars is its relationship with the customer, which is mainly managed through its proprietary management platform. It allows to know and even to act, in real time, from its operations center at the Company's headquarters, upon events happening to its infrastructure and its customers.

The Company has a fully integrated state-of-the-art data center structure and with local content, which guarantees the quality and stability of internet access, as well as link savings and the ability to increase data speed in the future.

Brisanet also has more than 20,000 km of backbone infrastructure (paths used to distribute internet to other networks), with 3,800 km added in 3Q21, and close to 43,000 km of FTTH (fiber-to-the-home) cables. The FTTH modality corresponds to the optical fiber transmission network architecture where the network reaches the subscriber residence, coming directly from the distribution box of the company providing the service.

In 3Q21, 579,000 HPs and 54,000 customers were added. The drop in take up rate is normal if we consider that the HPs are released in blocks and that the activation of customers has a curved behavior, accelerating more when the city is fully delivered. Just as an example, in Maceió, which we activated at the end of 2020, the vertical area is only being completed now. In Teresina, a less verticalized city, the first block was activated in July and the horizontal area should be completed by December.

	3Q21	2Q21	3Q20	3Q21 x 3Q20	3Q21 x 2Q21
Access Ports	2,788,221	2,386,020	1,689,555	65%	17%
Added HP	578,770	323,555	255,867	126%	79%
Homes Passed (HP)	3,760,130	3,181,360	2,252,740	67%	18%
Added HC	54,151	61,759	86,020	-37%	-12%
Homes Connected (HC)	790,731	736,580	554,915	42%	7%
Cities served	110	100	94	17%	10%
Churn	2.25%	2.46%	1.70%	32%	-9%
Agility Telecom*	3Q21	2Q21			
Homes Passed (HP)	74,713	81,760			
Added HP	717,753	643,040			
Homes Connected (HC)	11,040	15,910			
Added HC	159,106	148,066			
# of franchisees	93	93			

* Agility Telecom became a part of Grupo Brisanet after Mar/2021, starting to be consolidated as of Apr/2021.







The Company's organic expansion continues accelerating, with **October** having already registered the addition **of 221,000 HPs**, leading Brisanet's fiber optic infrastructure to reach 4 million homes in the Northeast.

At the end of October, the Company was already present in 113 cities, serving **a total of 807 thousand customers**. In November, the Company intends to activate the first city in Maranhão and Bahia.

FINANCIAL RESULT

Gross Revenue by product

R\$ million	3Q21	2Q21	3Q20	3Q21 x 3Q20	3Q21 x 2Q21	9M21	9M20	9M21 x 9M20
Gross Revenue	219.3	196.9	148.6	47.6%	11.3%	603.6	382.0	58.0%
Broadband	202.1	180.8	138.3	46.2%	11.8%	556.2	354.7	56.8%
B2C	189.9	169.1	127.9	48.5%	12.3%	520.1	327.0	59.1%
B2B	12.2	11.8	10.4	17.6%	3.8%	36.1	27.6	30.5%
Fixed telephony	10.2	10.1	6.3	62.8%	0.8%	29.6	16.6	78.7%
Others	7.0	6.0	4.0	73.5%	16.7%	17.8	10.8	64.7%
ARPU broadband	R\$ 89.26	R\$ 88.47	R\$ 86.59	3.1%	0.9%	R\$ 88.35	R\$ 86.59	2.0%

The Company's revenue comprises fixed broadband internet services, fixed telephony services and others such as: cable TV and mobile phones and complementary services, such as "BrisaMusic" (music streaming) – which reached almost R\$1 million in revenues in 3Q21 - among others, which increase the average ticket acquired by a customer and the perception of the Company's own value.

As can be seen, close to 92% of the Company's gross revenue comes from fixed broadband services through optical fiber.

R\$ million	3Q21	2Q21	3Q20	3Q21 x 3Q20	3Q21 x 2Q21	9M21	9M20	9M21 x 9M20
Net Revenue	190.0	170.1	121.9	55.8%	11.7%	524.3	322.4	62.6%

Comparing the third quarter of the current year and the same quarter in 2020, Brisanet's net revenue grew by 55.8%, from R\$121.9 million in 3Q20 to R\$190.0 million in 3Q21. This was mainly due to the increase in the number of subscribers - which increased from 554,915 to 790,731 in September 2021 (+42%) - and the increased share of higher value packages in the customer base.

Broadband ARPU increased 3.1% when compared to 3Q20, proving the increase in higher speed combos as we advance in state capitals and higher purchasing power areas.







Cost of Services

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Costs of Services Rendered (In millions of R\$)	3Q21	2Q21	3Q20	3Q21x 3Q20	3Q21 x 2Q21	9M21	9M20	9M21 x 9M20
Personnel	(29.8)	(27.0)	(17.8)	68%	11%	(80.0)	(42.5)	88%
Clients Activation	-	(12.1)	(8.9)	n.m.	n.m.	(24.5)	(23.3)	5%
Interconnection	(5.2)	(4.7)	(1.6)	229%	10%	(12.4)	(4.6)	1.7
Connectivity	(5.3)	(4.6)	(1.6)	226%	16%	(14.8)	(8.2)	81%
Right of Passage	(11.5)	(11.6)	(4.3)	166%	-1%	(23.2)	(15.0)	54%
Utilities	(3.1)	(1.8)	(3.0)	4%	72%	(6.0)	(1.9)	216%
Materials and maintenance	(7.0)	(6.2)	(2.7)	155%	12%	(15.0)	(7.2)	108%
Third-party Services	(4.3)	(3.6)	(1.4)	216%	19%	(10.7)	(3.8)	181%
Others	(1.6)	0.2	2.7	n.m.	n.m.	(9.7)	6.7	n.m.
Depreciation and Amortization	(35.5)	(31.8)	(23.3)	52%	12%	(91.5)	(57.4)	59%
Total	(103.3)	(103.2)	(62.0)	67%	0%	(287.7)	(157.2)	83%

The Company's costs of services rendered in 3Q21 totaled R\$103 million compared to R\$61 million in 3Q20, representing an increase of 67%. There was no variation when compared to 2Q21. By isolating depreciation, cash costs were reduced by 5%, or R\$3.6 million, even with the customer base growing by 7%, evidencing the Company's efforts to capture synergies and economies of scale in its growth trajectory, even with the increases resulting from the inflationary moment in the Brazilian economy.

Within the costs of services provided, when compared to 3Q20, the variation is mainly due to:

 personnel expenses, which rose 68%, or R\$12 million, as the number of employees grew to support the growth in planned HPs for the year and the growth in the customer base;

 depreciation and amortization, which grew by R\$12 million, given the growth in assets and intangibles arising from the expansions carried out;

 spending on right of use increased by around R\$7 million due to the 67% growth in the number of HPs;

 the increase in power and means of connection are linked not only to the growth of HC but also to the inflationary effect on tariffs and contracts;

• finally, the increase in link expenses, in the amount of R\$3 million, is also related to the 42% increase in the customer base.

Operational Expenses

Operational expenses (In millions of R\$)	3Q21	2Q21	3Q20	3Q21x 3Q20	3Q21 x 2Q21	9M21	9M20	9M21 x 9M20
Personnel	(26.2)	(24.5)	(17.3)	51%	7%	(75.2)	(47.7)	58%
Third-party Services	(10.9)	(8.7)	(2.2)	388%	26%	(24.5)	(7.8)	214%
Marketing expenses	(5.6)	(5.7)	(2.4)	129%	-2%	(15.1)	(6.2)	143%
Taxes and contributions	(0.9)	(1.6)	(0.6)	52%	-43%	(3.5)	(0.9)	284%
Provision for doubtful accounts	(3.4)	(2.5)	(13.6)	-75%	38%	(13.8)	(25.5)	-46%
General Expenses	(5.0)	(4.6)	(2.7)	85%	9%	(2.7)	(9.2)	-71%
Others	(1.7)	(6.7)	0.1	n.m.	-75%	(24.1)	(10.8)	123%
Depreciation and amortization	(6.4)	(6.2)	(1.9)	236%	3%	(18.2)	(4.9)	274%
Total	(60.1)	(60.5)	(40.6)	48%	-1%	(177.0)	(112.9)	57%

The Company's operating expenses in 3Q21 grew 48% when compared to 3Q20 and decreased by 1% when compared to the previous quarter. Excluding non-recurring expenses related to the IPO, there was an 8% reduction compared to 2Q21, even greater than that observed in costs.

The growth in 3Q21 when compared to the same quarter of the previous year, excluding depreciation and non-recurring expenses, was 25% and is due to the structuring of the







Company's support areas for growth – personnel linked to commercial expenses, marketing and taxes - and for going public - personnel related to administrative expenses, third-party services and general expenses.

Selling expenses were R\$19 million in 3Q21, an increase of almost R\$3 million when compared to 2Q21, mainly due to higher expenses with commercial partners. We have already revised the strategy and are discontinuing some partners whose sales were not healthy (with higher churn) and we are working to keep the CAC (Customer Acquisition Cost) at a maximum of R\$100.

R\$ million	3Q21	2Q21	3Q20	3Q21 x 3Q20	3Q21 x 2Q21	9M21	9M20	9M21 x 9M20
Net Income	(6.6)	14.5	16.1	-141%	n.m.	0.7	9.2	n.m.
(+) Income tax and social contributi	2.6	1.6	(2.2)	-215%	65%	7.7	3.2	143%
(+) Net financial result	30.6	(9.6)	5.7	n.m.	n.m.	51.1	39.8	28%
Adjusted EBIT	32.0	8.5	19.5	64%	279%	67.0	52.2	28%
EBIT Margin (%)	16.9%	5.0%	16.0%	1 p.p.	12 p.p.	12.8%	16.2%	-3 p.p.
(+) Depreciation and amortization	40.6	38.0	25.2	61%	7%	109.7	62.3	76%
EBITDA	67.2	44.5	44.7	50%	51%	169.2	114.5	48%
EBITDA margin (%)	35.4%	26.1%	36.7%	1 p.p.	9 p.p.	32.3%	35.5%	-3 p.p.
Non-recurring itens	5.5	2.0		n.m.	173%	7.5		n.m.
Installation services		11.5	8.9	n.m.	n.m.	24.5	23.3	5%
Adjusted EBITDA	72.6	58.0	53.7	35%	25%	201.2	137.8	46%
Adjusted EBITDA Margin (%)	38.2%	34.1%	44.0%	- 6 p.p.	4 p.p.	38.4%	42.7%	-4 p.p.

Adjusted EBIT, EBITDA and Adjusted EBITDA

In 3Q21, the Company presented an adjusted EBIT margin (for non-recurring items) of 17%, compared to 9% in 2Q21. The Company's Adjusted EBITDA, excluding non-recurring expenses related to the Company's IPO, in the amount of R\$5.5 million, was R\$72.6 million in 3Q21, an increase of 50% over the same period in 2020. Adjusted EBITDA margin was 38.2% in 3Q21.

Compared to 2Q21, Adjusted EBITDA increased 25%, mainly due to higher revenue and the maintenance of costs at the levels of the previous quarter, despite the 12% increase in the customer base and inflationary effects (IPCA of 3% in the 3Q21 x 1.7% in 2Q21). The Company believes that we will gradually see an improvement in margin as fixed costs are absorbed by a larger customer base.

Financial Result

In 3Q21, the financial result was an expense of R 30.6 million, compared to an expense of R\$ 2.3 million, in the same period of the previous year. Compared to 2Q21, the financial result for 3Q21 decreased by R\$ 40.2 million.

R\$ million	3Q21	2Q21	3Q20	3Q21 x 3Q20	3Q21 x 2Q21	9M21	9M20	9M21 x 9M20
Financial revenue	26.3	42.1	29.6	-11.1%	-37.6%	78.7	40.8	92.9%
Financial expenses	(56.9)	(32.5)	(31.9)	78.5%	75.2%	(129.8)	(80.6)	61.0%
Net financial result	(30.6)	9.6	(2.3)	1224.7%	n.m.	(51.1)	(39.8)	28.4%

Financial income in the period analyzed mainly reflects the interest on proceeds from the IPO invested in the period, in the amount of R\$11.4 million, and R\$6.2 million from the positive result of derivative operations, consisting basically of swaps for exchange protection of debts of long-term foreign currency and dollar locks on NDF transactions to protect accounts payable with international suppliers. Active exchange variations reached R\$4.4 million.







Financial expenses consisted basically of: (i) interest expenses in 3Q21 in the amount of R\$13.3 million, in line with the previous quarter even though the CDI and IPCA have risen and almost ³/₄ of the debt is linked to one of these indicators, and (ii) exchange variations on liabilities of R\$39.8 million, due to the 10% devaluation of the Real, when comparing 09/30/2021 to 06/30/2021.

Even though the indebtedness in foreign currency is partially protected from variations through exchange swap instruments, the effects of the currency impact the line of exchange variations, being partially offset by the positive result of operations with derivatives. In addition, the balance of the international suppliers is also subjected to exchange variation.

Indebtedness

R\$ million	Sep/2021	Dec/2020	Var. (%)
Gross Debt	1,101.8	673.7	63.5%
(-) Cash and cash equivalents	1,218.2	171.1	611.9%
(-) Short-term investments	65.5	9.7	n.m.
Net Debt	(181.9)	493.0	n.m.

Brisanet had a gross debt of R\$1.1 billion in September 2021, earmarked for investment in the geographic expansion of its fiber optic network. Gross debt comprises loans and financing, debentures, lease obligations and derivative transactions.

Considering cash and financial investments at the end of the period of R\$1.3 billion, the Company had a net cash of R\$182 million, compared to a net debt of R\$493 million at the end of 2020. The inflow of funds from the IPO in last July is responsible for this difference.

The Company adopts the policy of contracting hedge instruments to protect long-term financing carried out in foreign currency. As of September 30, 2021, total foreign currency financing represented 10% of total gross indebtedness.

On March 15, 2021, the Company issued debentures, non-convertible into shares, in the amount of R\$500,000, which will be settled in semiannual installments, with initial maturity in March 2025 and ending in March 2028. These debentures bear interest//remuneration equivalent to the IPCA + 5.7694%.

Including the debentures, approximately 60% of the Company's debt matures from 2025 onwards.

R\$ million	9M 2021	9M2020	Var. (%)
Сарех			
Additions to PPE ¹	608.9	264.3	130.4%
(-) PPE in progress	(222.0)	(13.2)	1582.1%
(-) Imported equipment in transit	(14.3)	(7.0)	103.9%
Additions to Intangible Assets	19.5	6.3	208.6%
Capex Adjusted - 'In Operations'	392.1	250.5	56.6%

Capex

¹ See note # 8 of the September Interim FS







During 2021, Brisanet added 866,000 ports, expanding to 14 new cities and continuing growth in areas where it was already present. In addition, it lit more than 3,000 km of backbone, built more than 2,000 km of its own backbone, invested in almost 400 LTE/4G mini-sites in rural villages/localities (approximately R\$15 million investment), and added almost 94,000 ports at Agility Telecom. This growth is reflected in the greater flow destined to investments, in the amount of R\$628 million in the first nine months of 2021, which represents 120% of the year's net revenue. **Excluding what is in progress** – property, plant and equipment and imports (constructions and equipment that have not yet been completed or activated – for opening, see note 8 of the Interim FS for September), **the adjusted capex was R\$392 million**.

NOTICES

Conference Call

<u>November 16, 2021 – Tuesday – 9AM (NY Time) – In Portugues with Simultaneous</u> <u>translation to English</u>

Brisanet - 3Q21 Earnings Release

Join the Zoom Meeting

https://tenmeetings.com.br/call-de-resultados/portal/#/home?webinar=98200710744

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ATTACHMENT I – INCOME STATEMENTS

		Consc	lidated - R\$ '0	000	
	3Q21	2Q21	3Q20	9M21	9M20
Net operating revenue	190,012	170,144	122,060	524,285	322,377
Cost of services	(103,311)	(103,221)	(61,969)	(287,740)	(157,224)
Gross profit	86,701	66,923	60,091	236,545	165,153
Operating expenses					
Administrative expenses	(36,613)	(41,120)	(22,652)	(112,764)	(60,075)
Selling expenses	(18,645)	(16,098)	(8,491)	(48,520)	(23,129)
Tax expenses	(914)	(1,578)	(166)	(3,456)	(1,873)
Other operating revenue (expenses), net	(3,950)	(1,674)	(9,280)	(12,264)	(27,840)
Earnings before financial result and taxes	26,579	6,453	19,502	59,541	52,236
Financial revenues	26,286	42,133	30,826	78,661	40,788
Financial expenses	(56,914)	(32,488)	(36,510)	(129,785)	(80,604)
Net financial result	(30,628)	9,645	(5,684)	(51,124)	(39,816)
Income (Loss) before income tax and social contribution	(4,049)	16,098	13,818	8,417	12,420
contribution	(4,043)	10,090	13,010	0,417	12,420
Income tax and social contribution	(2,576)	(1,560)	2,243	(7,728)	(3,186)
Income (Loss) for the period	(6,625)	14,538	16,061	689	9,234

Agility Telecom	3Q21	2Q21
(R\$ million)		
Net revenue	2.4	1.4
Cost of services	(3.0)	(0.7)
Gross profit	(0.6)	0.8
Gross Margin (%)	-24%	54%
Administrative Expenses	(1.2)	0.3
Operational results	(1.8)	0.5
Net financial expenses	(0.3)	(0.5)
Taxes	0.1	(0.2)
Net Loss	(2.0)	(0.2)







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ATTACHMENT II – BALANCE SHEET

	Consolidated - In R\$ '000		
	September	December	
	<u>2021</u>	<u>2020</u>	
Assets			
Current Assets			
Cash and cash equivalents	1,218,159	171,104	
Short-term investments	65,531	9,665	
Trade accounts receivables	95,889	69,555	
Inventories	228	525	
Taxes recoverable	29,856	18,424	
Derivative operations	3,118	3,701	
Prepaid expenses	879	1,398	
Other assets	14,124	12,627	
Total current assets	1,427,784	286,999	
Noncurrent assets			
Short-term investments	3,600	6,480	
Taxes recoverable	47,196	23,166	
Transactions with related parties	1,027	1,153	
Court-related deposits	1,564	905	
Derivative operations	4,813	8,217	
Prepaid expenses	86	778	
Deferred income and social contribution ta:	6,740	2,144	
Other assets	239	38	
Investments	41,673	34,117	
Rights-of-use	1,163,105	647,532	
Property, plant and equipment	24,900	6,721	
Intangible assets	1,294,943	731,251	
Total noncurrent assets	2,722,727	1,018,250	
Total assets			

	Consolidated - In R\$ '000	
	September	December
	2021	2020
Liabilities and equity		
Current liabilities		
Suppliers	188,925	137,229
Loans and financing	228,992	251,877
Debentures	1,275	-
Lease obligations	12,966	5,562
Labor and social obligations	49,371	27,100
Taxes payable	23,692	18,100
Taxes paid in installments	1,490	1,274
Derivative operations		151
Other accounts payable	872	499
Total current liabilities	507,583	441,792
Noncurrent		
Loans and financing	347,156	399,870
Debentures	489,801	-
Lease obligations	28,493	27,912
Transactions with related parties	-	12,161
Taxes paid in installments	5,317	6,589
Derivative operations	1,067	-
Provision for contingencies_Others	2,232	2,729
	874,066	449,261
Equity		
Capital	1,281,606	66,209
Income reserve	59,467	60,982
	1,341,073	127,191
Noncontrolling interest	5	6
Total equity	1,341,078	127,197
Total liabilities and equity	2,722,727	1,018,250









ATTACHMENT III – STATEMENT OF CASH FLOW









	Consolidated - In R\$ '000	
	9M21	9M20
Cash flow from operating activities		
Net income (loss) for the period	689	9,234
Adjustments to reconcile income (loss) for the period:		
Depreciation and amortization	111,400	62,262
Residual value upon write-off of PPE and intangible asse	91	1,629
Allowance for doubtful accounts	13,867	25,454
Provision for contingencies	(2,074)	593
Monetary and exchange variation	35,882	(162)
Derivative operations	5,023	0
Interest on leases	2,759	2,812
Interest on loans and financing and debentures	58,484	29,091
Short-term investment income	(11,405)	(992)
Deferred income and social contribution taxes	(4,596)	(7,612)
(Increase) decrease in assets		
Trade accounts receivable	(40,402)	(13,337)
Inventories	297	(379)
Taxes recoverable	(35,462)	(13,241)
Prepaid expenses	1,211	(4,099)
Court-related deposits	(659)	(138)
Other assets	(1,497)	(22,724)
Increase (decrease) in liabilities		
Suppliers	51,554	100,264
Labor and social obligations	22,271	11,304
Taxes payable	11,679	18,401
Taxes paid in installments	(1,394)	(206)
Other accounts payable	1,830	(804)
Cash from (used in) operating activities	219,548	197,350
Interest paid	(73,755)	(18,811)
Income tax and social contribution paid	(6,087)	(15,214)
Net cash from (used in) operating activities	139,706	163,325
Cash flows from investing activities		
Short-term investments	(41,581)	(83,902)
Additions to Property, plant and equipment	(608,900)	(264,334)
Additions to intangible assets	(19,498)	(6,318)
Intercompany loans received	126	6,752
Net cash from (used in) investing activities	(669,853)	(347,802)
Cash flows from financing activities		
Cash flows from financing activities	61,776	342,964
Loans and financing raised		
Amortization of principal of loans and financing Debentures raised	(136,623)	(83,918)
	467,354	(42,404)
Lease raised	(16.004)	(13,481)
Lease paid	(16,334)	(40,660)
Intercompany loans paid	(12,163)	
Capital increase	1,215,397	(0.400)
Dividend/Profits distributed	(2,205)	(8,100)
Net cash from (used in) financing activities	1,577,202	196,805
Increase (Decrease) in cash and cash equivalents	1,047,055	12,328