

3Q24

EARNINGS RELEASE

Brisanet records cash flows from operations of R\$230 million in 3Q24

Brisanet Participações S.A. (“Company” or “Brisanet”, B3: BRIT3), the largest fixed broadband provider in the Northeast region, according to Anatel's ranking¹, and a mobile operator in the Northeast and MidWest regions, announces today its results for the third quarter of 2024 (3Q24) and the first nine months of the year (9M24).

With a 100% fiber optic product portfolio, the Company has been **one of the regional 5G mobile** operators since December 2021, having won 3 frequencies in the 5G auction promoted by Anatel. The Company will be able to operate in the Northeast and MidWest regions. The commercialization of 5G began at the end of 3Q23 and **at the end of October 2024, we had 254,914 active customers in the mobile segment.**

Brisanet	3Q24	2Q24	3Q23
Operating Highlights			
Cities served - FTTH	158	158	158
Access Ports - '000	4,706	4,693	4,651
HP added- '000	25	21	211
Total HP - '000	7,067	7,042	6,956
HC added- '000	40.2	37	47
Total HC - '000	1,401	1,361	1,257
FTTH	1,398	1,361	1,257
FWA	3	-	-
Cities served - Mobile	184	133	-
Mobile Access	222,823	128,404	-
Financial Highlights (BRL million)			
Net revenue	364.7	346.5	310.5
<i>Gross Margin (%)</i>	<i>42%</i>	<i>40%</i>	<i>46%</i>
Operating income	44.1	46.1	53.0
EBITDA	149.5	145.6	136.2
<i>Adjusted EBITDA Margin (%)</i>	<i>41%</i>	<i>42%</i>	<i>44%</i>
Adjusted EBITDA	149.5	145.6	149.6
<i>Adjusted EBITDA Margin (%)</i>	<i>41%</i>	<i>42%</i>	<i>48%</i>
Net income	15.9	17.3	31.7
Net debt	1030.3	891.0	738.0
Net debt/LTM EBITDA (x)	1.74x	1.54x	1.30x

¹and ² September/24 Data

MAIN HIGHLIGHTS OF THE PERIOD

- ✓ **Net operating revenue grew 17% in 3Q24** when compared to 3Q23 and 5% when compared to 2Q24. In the first half of 2024, net revenue reached R\$1,045.6 million. The growth is mainly the result of the increase in the company's occupancy rate (take-up over HP), which reached 30% last September, **having added 40,203 customers to its base organically**. Brisanet remains as **the company with the highest number of net adds in the Northeast in 2024**, according to Anatel².
- ✓ **EBITDA for 3Q24 was R\$149.5 million with a margin of 41%**, a reduction on 3Q23 EBITDA. The drop in margin reflects the start of mobile operations (4G/5G), similar to what happened with the FTTH business during the period of more intense investment in 2022, since part of the operating costs are fixed and will be diluted with the gradual increase in the customer base.
- ✓ Regarding cash flow, in 9M24, **the Company generated operating cash flows of R\$586.3 million**, 34% higher than EBITDA for the period, which was R\$436.3 million. **In 3Q24, this generation was R\$230.1 million, 54% higher than EBITDA for the period.**
- ✓ **Net profit reached R\$15.9 million in 3Q24**, a reduction of 49% in relation to the 3Q23 result. As already mentioned, the main reason for this level was the costs and expenses associated with the mobile segment. In this quarter, the effective IR/CSSL rate was 19%³.
- ✓ In **October 2024** the Company added **13,930 clients to its broadband base**, out of which 10,151 in FTTH and 3,779 in FWA. **As for the mobile client base, net adds were 32,091**, totaling 254,914 clients.

EARNINGS CONFERENCE CALL

Date: November 14, 2024 – Thursday

Time: 09:00 AM BRT – In Portuguese with simultaneous translation into English

Brisanet - 3Q24 Earnings Release

To access, [click here](#).

² Anatel September/24 Data, excluding likely errors from 2 ISPs that allegedly grew, in September, 90% of total market, or 633,000 access.

³ For further information, check Note 22 to the Company's Quarterly Information as of October 2024.

Brisanet's mission is to connect people by promoting digital and social inclusion, and it currently only operates in the Northeast region. One of the company's main differentiators in terms of quality and efficiency comes from its verticalized operation - whether in the fixed broadband service via optical fiber (FTTH) or FWA (Fixed Wireless Access), or in the mobile service (4G/5G).

One of the Company's quality pillars is its relationship with the customer, which is managed mainly through its own management platform that allows it to know and act in real time, from the operations center, at the Company's headquarters, on what happens with its infrastructure and customers. The Company has a state-of-the-art structure of fully integrated data centers with local content, which guarantees quality and stability in internet access, as well as savings and infrastructure for the implementation of its mobile network.

Brisanet has more than 44,000 km of backbone infrastructure (paths used to distribute internet to other networks), more than 280 data centers and more than 93,000 km of FTTH (fiber-to-the-home) cables. In mobile, the implemented infrastructure already reaches 200 cities⁴, covering a population slightly higher than 9.1 million people.

In the third quarter of 2024, net adds were 40,203 customers (HCs). The Company reinforces its commitment and objective to continue growing its fiber customer base organically.

The Company continues to advance in capitals and metropolitan regions, with fiber market share stable between **50 and 66% in Natal, Maceió and João Pessoa, growing and above 22% in Fortaleza and Aracaju** (numbers from September- 24).

Operational Data	3Q24	2Q24	3Q23	3Q24 x 3Q23	3Q24 x 2Q24
Access Ports	4,705,750	4,693,374	4,650,514	1%	0%
Added HP	24,752	20,720	211,216	-88%	19%
Homes Passed (HP)	7,066,712	7,041,960	6,956,240	2%	0%
Added HC	40,203	36,601	47,193	-15%	10%
Homes Connected (HC)	1,401,057	1,360,854	1,256,729	11%	3%
Cities served	158	158	158	0%	0%
Churn	2.29%	2.34%	2.24%	0.05 p.p.	-0.05 p.p.

The Company also operates through its franchisor, Agility Telecom. The brand is represented by 64 franchisees who operate in smaller cities or rural districts in the region serving 143,424 customers⁵.

With **an addition of 94,419 mobile customers in Q324**, the customer base for the period totaled 222,824. At the end of October, the Company had 254,914 customers in its mobile base, having added 32,091 clients during the period.

⁴ October/24 Data

⁵ October/24 Data

GROSS REVENUE BY PRODUCT

BRL million	3Q24	2Q24	3Q23	3Q24 x 3Q23	3Q24 x 2Q24	9M24	9M23
Gross Revenue	404.2	386.6	353.1	14.5%	4.5%	1,164.6	1,017.7
Broadband	359.1	346.3	323.0	11.2%	3.7%	1,039.9	928.7
B2C	327.1	315.2	294.8	10.9%	3.8%	946.9	851.3
B2B	32.0	31.1	28.2	13.5%	2.8%	93.0	77.5
Fixed telephony	7.6	8.0	9.4	-18.6%	-4.9%	24.3	29.1
Others	37.4	32.3	20.6	81.4%	15.9%	100.4	59.9
ARPU broadband	R\$ 89.02	R\$ 87.18	R\$ 87.47	1.8%	2.1%	R\$ 88.79	R\$ 87.88

The Company's revenue is made up of fixed broadband internet services, fixed telephone services and others such as: pay TV and mobile telephony and complementary services, such as music and video streaming, which increase the average ticket purchased per customer and the perception of value of the Company itself.

B2B revenue has grown over the quarters, having registered 13.5% increase in 3Q24, compared to the previous year, this percentage reflects the expansion and presence in larger cities.

The Other revenues line includes revenues from streaming, Agility Telecom's and mobile services, and grew significantly due to the increase in content sales.

In comparison between 3Q24 and 3Q23, Brisanet's net revenue grew by 17%, from R\$310.5 million in 3Q23 to R\$364.7 million in 3Q24. This result was achieved mainly due to the growth in the number of subscribers. In addition, there was a considerable increase in revenues from the B2B sector. Together, these two variables played a fundamental role in the positive performance observed.

In the year to date, net revenue totaled R\$1,045.6 million, an increase of 16% over the same period last year.

COST OF SERVICE PROVIDED

Costs of Services Rendered (BRL million)	3Q24	2Q24	3Q23	3Q24 x 3Q23	3Q24 x 2Q24	9M24	9M23
Personnel	(42.9)	(45.3)	(35.4)	21.0%	-5.3%	(130.3)	(101.8)
Interconnection	(14.0)	(13.3)	(9.2)	52.5%	5.2%	(40.1)	(26.5)
Connectivity	(6.3)	(6.0)	(5.0)	25.7%	6.2%	(17.6)	(14.7)
Right of Passage	(20.1)	(20.3)	(19.7)	1.9%	-1.1%	(60.7)	(59.7)
Utilities	(5.1)	(4.6)	(3.0)	73.0%	11.9%	(13.7)	(8.2)
Materials and maintenance	(5.8)	(5.4)	(5.5)	5.8%	7.6%	(17.0)	(12.9)
Third-party Services	(7.3)	(6.4)	(3.3)	118.4%	14.0%	(18.8)	(8.8)
Others	(12.3)	(11.4)	(6.5)	88.5%	7.6%	(31.1)	(16.6)
Depreciation and Amortization	(99.3)	(93.8)	(79.5)	25.0%	5.9%	(281.7)	(229.8)
Total	(213.0)	(206.4)	(167.1)	27.5%	3.2%	(610.9)	(479.0)

The Company's costs for services provided in 3Q24 amounted to R\$213.0 million compared to R\$167.1 million in 3Q23, representing an increase of 27.5%, mainly reflecting the impacts of the start-up of the mobile segment (4G/5G) and higher streaming sales.

The biggest impacts are described below:

- depreciation and amortization, which grew by R\$19.8 million, given the growth in assets and intangible assets resulting from the expansions carried out during the year;
- there was a significant increase in personnel costs, which rose by R\$7.5 million. This increase is mainly due to the expansion of teams from the second half of 2023. The expansion of the teams was necessary to keep up with the growth in revenues. In addition, the costs also reflect the hiring of support staff, including areas such as the call center, information technology and telephony, which are directly related to the start of operations in the mobile sector;
- growth in the means of connection account, by R\$4.8 million, due to the increase in content offered through third-party streaming; and
- an increase of R\$5.0 million in system maintenance included in the other line.

OPERATIONAL EXPENSES

Operational expenses (BRL million)	3Q24	2Q24	3Q23	3Q24 x 3Q23	3Q24 x 2Q24	9M24	9M23
Personnel	(48.8)	(48.4)	(33.9)	44.2%	0.9%	(146.5)	(93.4)
Third-party services	(5.6)	(7.0)	(4.7)	19.7%	-20.1%	(18.9)	(15.3)
Marketing expenses	(10.0)	(8.0)	(7.5)	33.4%	23.8%	(26.7)	(21.1)
Taxes and contributions	(2.1)	(2.2)	(4.3)	-50.9%	-2.5%	(6.0)	(11.9)
Provision for doubtful accounts	(18.5)	(18.0)	(17.7)	5.0%	2.8%	(55.3)	(46.6)
Other expenses	(16.5)	(4.7)	(18.8)	-12.3%	251.2%	(26.5)	(41.3)
Depreciation and amortization	(6.1)	(5.7)	(3.7)	63.4%	6.8%	(17.2)	(11.1)
Total	(107.5)	(94.0)	(90.4)	18.9%	14.4%	(297.2)	(240.7)

The Company's operating expenses in 3Q24 increased by around 19% compared to 3Q23 and decreased by 14% compared to the previous quarter.

Commercial Expenses, excluding depreciation and amortization, were R\$11.0 million higher in 3Q24 when compared to 3Q23, due to higher personnel and advertising expenses.

In 3Q24, the Provision for Doubtful Credit Losses (PCLD) was R\$18.5 million. Coverage of loans overdue by more than 181 days reached 91%, with a balance of R\$32.5 million after write-offs.

General and Administrative Expenses (GAE), excluding depreciation and amortization, were R\$18.8 million higher in 3Q24 when compared to 3Q23, mainly due to the reclassification of logistics expenses from Costs to GAE – around R\$10.5 million – with a greater impact on personnel expenses and materials and maintenance.

Other Operating Expenses were R\$15.1 million better than in 3Q23 due to higher provisions for contingencies and FECOP adjustment in 3Q23.

EBITDA

BRL million	3Q24	2Q24	3Q23	3Q24 x 3Q23	3Q24 x 2Q24	9M24	9M23
Net Income	15.9	17.3	31.7	-49.8%	-7.9%	53.3	100.8
(+) Income tax and social contrib.	3.2	4.3	5.8	-44.5%	-24.0%	12.2	20.5
(+) Net financial result	24.9	24.5	15.5	61.0%	1.5%	71.9	61.8
(+) Depreciation and amortization	105.4	99.5	83.2	26.7%	5.9%	298.9	240.9
EBITDA	149.5	145.6	136.2	9.7%	2.7%	436.3	424.0
<i>EBITDA margin (%)</i>	41%	42%	44%	-2.6 p.p.	-1.0 p.p.	42%	47%
(-) FECOP adjustment 2023	-	0.0	13	-	-	-	11.5
Adjusted EBITDA	149.5	145.6	149.5	0.0%	2.7%	436.3	435.5
<i>Adjusted EBITDA margin (%)</i>	41%	42%	48%	-6.9 p.p.	-1.0 p.p.	42%	48%

The Company presented an EBITDA of R\$149.5 million in 3Q24, with a margin of 41%. Ebitda in the period was impacted by costs and expenses related to the mobile business, without a corresponding increase in revenue.

In the last twelve months, we have recruited more than 1,000 new employees (we are around 8,500 employees at the end of September 2024) and extended 4G/5G coverage to a population of just over 9 million inhabitants in October 2024. Following the organic growth model, which we consider to be the most effective, we continue to focus on expanding our operations and assets to meet future demand. This implies an initial increase in costs and expenses. A significant part of these is of a fixed nature and as we win new clients and expand our revenue base, we are gradually able to capitalize on this operating leverage.

	2021	2022	2023	3Q24	2Q24	3Q23
Net Revenue	728.8	985.2	1,227.9	364.7	346.5	310.5
Variation %	54.5%	35.2%	24.6%			
EBITDA	271.4	435.8	591.5	149.5	145.6	136.2
EBITDA Margin	37.2%	44.2%	48.2%	41.0%	42.2%	43.9%
<u>Costs and Expenses (% over net revenue)</u>						
Personnel	29.8%	26.1%	21.7%	25.1%	26.0%	22.3%
Link + Right of Passage	7.6%	9.1%	8.1%	7.2%	7.8%	8.0%
Content and Connection means	2.9%	2.9%	3.0%	3.8%	3.7%	3.0%
PCLD	2.9%	3.1%	5.4%	5.1%	5.6%	5.7%
Marketing and advertising	2.7%	2.3%	2.4%	2.7%	2.6%	2.4%
Third-party Services	6.3%	3.6%	2.7%	3.5%	3.3%	2.6%
Materials and Maintenance	4.8%	2.1%	1.9%	2.8%	2.4%	2.0%
Systems maintenance	0.9%	1.2%	1.8%	3.3%	2.2%	1.8%
Power and water	1.3%	0.9%	0.9%	1.6%	1.2%	1.2%
Fiscal expenses	0.8%	0.9%	0.9%	0.6%	0.5%	1.4%
Provisions for contingencies	-0.2%	0.2%	0.9%	0.0%	0.5%	1.0%
Others	2.9%	3.3%	2.1%	3.2%	1.9%	4.9%

During the years of greatest investment in fiber - 2021 and 2022 - the EBITDA margin was initially affected - 32.5% in 4Q21 - but with the increase in revenue, we diluted fixed costs and recovered the margin from 1Q23.

We believe that the development of 5G will follow a similar pattern, but with a smaller impact on the margin and a more agile recovery. For 2024, we expect the margin to remain stable as we continue to focus on expanding sales and revenues related to 5G.

FINANCIAL RESULT

In 3Q24, **the financial result was an expense of R\$24.9 million**, 61% higher than in 3Q23 and 2% higher than in 2Q24.

BRL million	3Q24	2Q24	3Q23	3Q24 x 3Q23	3Q24 x 2Q24	9M24	9M23
Financial revenue	35.1	27.3	27.0	30.2%	28.5%	85.5	79.8
Financial expenses	(60.0)	(51.8)	(42.4)	41.4%	15.7%	(157.4)	(141.6)
Net financial result	(24.9)	(24.5)	(15.5)	61.0%	1.5%	(71.9)	(61.8)

Financial income in 3Q24 mainly reflects interest on funds invested in the period, in the amount of R\$23.0 million, interest on assets received in the amount of R\$4.5 million and R\$5.3 million from exchange rate variations/derivative operations.

Financial expenses in 3Q24 totaled R\$60.0 million, made up mainly of interest on loans, financing and debentures. This increase is largely due to the company's second issue of debentures in July 2024.

INDEBTEDNESS

BRL million	Sep/24	Dec/23	Var. (%)
Gross Debt	1,947.9	1,249.7	55.9%
(-) Cash and cash equivalents	184.6	323.2	-95.0%
(-) Short-term investments	733.0	180.9	398.4%
Net Debt	1,030.3	745.7	38.2%

Brisanet had gross debt of R\$1.9 billion in September 2024, directed towards investment in mobile infrastructure and the expansion of its FTTH customer base. Gross debt is made up of loans and financing, debentures, lease obligations and derivative transactions.

Considering cash and financial investments of R\$917.6 million at the end of the period, the company had net debt of R\$1,030.3 million, compared to net debt of R\$745.7 million at the end of 2023. Most of these funds are invested in liquid instruments with an average return in the period of 101.67% of the CDI rate.

The increase in gross debt compared to Dec/23 was mainly due to an increase in funds from the second issue of debentures and the last installment of Finep's funding, both concluded in July 2024.

The company monitors its indebtedness by the **net debt/EBITDA indicator and on September 30, 2024, the level of indebtedness was 1.74x**, a very comfortable level given the restrictions (covenants) of up to 3.5x.

The Company adopts the policy of contracting hedge instruments to protect financing carried out in foreign currency, which corresponded to 1% of the total on September 30, 2024.

Breakdown of loans and financing as follows:

Modality	Weighted average rates	Sept/2024	Dec/2023
Working capital	0,65% a.m.	14,750	11,425
Working capital	0,21% a.m. + CDI	52,460	85,395
Working capital	0,47% a.m. + TLP	-	316
Working capital (Loan 4131)	0,19% a.m. + CDI	12,718	27,322
PPE financing (CDC)	1,18% a.m.	5,559	9,155
PPE financing (FINEM)	0,50% a.m. + TLP	11,748	17,024
Financing - TR	0,29% a.m. + TR	240,119	153,367
Total		337,354	304,004
Current		84,870	95,605
Non-current		252,484	208,399

On March 15, 2021, the Company issued debentures, not convertible into shares, in the amount of R\$500 million, which will be settled in semi-annual installments, with initial maturity in March 2025 and final maturity in March 2028. These debentures are subject to interest/remuneration equivalent to IPCA + 5.7694%. On September 30, 2024, the balance was R\$599.1 million.

On August 25, 2022, the Company issued debentures, not convertible into shares, in the total amount of R\$300 million, with a maturity period of 5 (five) years, expiring, therefore, on August 25, 2027. These debentures bear interest at CDI +2.0% per year. On September 30, 2024, the balance was R\$285.5 million.

On July 15, 2024, the Company issued non-convertible debentures in the amount of R\$600 million, maturing in July 2030, with interest of CDI + 1.60% per year. On September 30, 2024, the balance was R\$624.2 million.

Considering financing, debentures and leasing in 3Q24, more than 75% of the company's debt matures after 2027.

Also including debentures, the Company's debt is well balanced between CDI (53%), IPCA (32%) and fixed rate (14%). Debt in foreign currency is fully protected and accounted for in CDI.

The Company has been focusing in opportunities for long-term and fixed rate financing from development banks. Last October, an additional R\$200 million from BNDES FUST was approved with a 15-year maturity, 85% at a cost of TR+2.5% and the rest under the same conditions as the May financing (TR+1.2%). These funds have not yet been disbursed. These types of financing are a very competitive source of funds, and we have other projects being analyzed with this and other development banks.

CAPEX / Free Cash Flow

Free Cash Flow (Millions)	2021	2022	2023	3Q24	9M24
Cash generated by operating activities	411	359	655	230	586
% EBITDA	151.6%	82.3%	110.7%	154.1%	134.4%
Capex	1,044	857	464	282	628
% Net Revenue	143.3%	87.0%	37.8%	77.3%	60.0%
Free Cash Flow	(633)	(498)	191	(52)	(41)
% Net Revenue	-87%	-51%	16%	-14%	-3%
Net Debt	75	744	746	1,030	1,030
Net Debt/EBITDA	0.30x	1.70x	1.29x	1.74x	1.74x

In 9M24, Brisagnet invested, when measured by additions to fixed assets and intangible assets, the amount of R\$628 million. The Company has amounts that have already been disbursed and capitalized but which are not yet generating revenue - these are items of equipment in warehouses or in the process of being imported and constructions in progress. These items total R\$493 million.

During more intense periods of investment, the Company's free cash flow can be negative. However, the company strives to maintain a healthy ratio between net debt and EBITDA. These periods of negative flow are usually followed by cycles of positive flow, as we observed in 2023.

As discussed in relation to EBITDA, the investment cycle in the mobile segment (4G/5G), although intense, should not result in continuous negative cash flows, unlike what happened in the fiber segment. We stress that the company has a more mature fiber business, which supports the growth of the mobile segment.

NOTICE

The interim financial information as of September 30, 2024, reviewed by Ernst & Young Auditores Independentes S.S. Ltda., is now available on our **website**.

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LEGAL NOTICE

The consolidated financial and operational information disclosed in this document, except where otherwise indicated, is presented in accordance with international accounting standards IFRS (International Financial Reporting Standards) and in Reais (R\$), in accordance with the Brazilian Corporation Law, Law 6,404/76 and the pronouncements, guidelines and interpretations issued by the Accounting Pronouncements Committee ("CPC") and approved by the Securities and Exchange Commission ("CVM").

This document may contain predictions about future events. Such forecasts do not constitute acts that occurred in the past and only reflect expectations of the Company's management. The terms "anticipates", "believes", "estimates", "expects", "predicts", "intends", "plans", "projects", "objectives", as well as other similar terms are intended to identify such forecasts which evidently involve risks or uncertainties foreseen or not by the Company. Therefore, the Company's future results of operations may differ from current expectations and the reader should not rely exclusively on the predictions made here. These forecasts express opinions only on the date they are made, and the Company is not obliged to update them in light of new information or future developments.

NON-ACCOUNTING MEASURES

Consistent with market practices, we disclose non-accounting (non-GAAP) measures that are not recognized under IFRS or other accounting standards, including "Net Debt", "EBITDA", "Adjusted EBITDA". The Company's management believes that disclosing these non-accounting measures provide useful information for your investors, market analysts and the general public to compare your operating performance with that of other companies in the same and other industries. However, these non-accounting measures do not have standardized meanings and methodologies and may not be directly comparable with metrics of the same or similar name published by other companies. It is important to highlight that potential investors should not base their investment decision on non-accounting information as a substitute for accounting measures such as profitability or liquidity.

Consolidado - Em R\$ mil	3Q24	2Q24	3Q23	9M24	9M23
Net operating revenue	364,686	346,453	310,512	1,045,558	902,799
Cost of services	(213,082)	(206,397)	(167,058)	(610,954)	(479,022)
Gross profit	151,604	140,056	143,454	434,604	423,777
Operating expenses					
Administrative expenses	(49,552)	(48,682)	(28,437)	(141,164)	(84,846)
Selling expenses	(57,598)	(55,608)	(46,516)	(166,356)	(125,246)
Other operating revenue (expenses), net	(396)	10,304	(15,473)	10,361	(30,584)
Earnings before financial result and taxes	44,058	46,070	53,028	137,445	183,101
Financial revenues	35,105	27,323	26,959	85,515	79,806
Financial expenses	(59,994)	(51,845)	(42,422)	(157,421)	(1,559)
Net financial result	(24,889)	(24,522)	(15,463)	(71,906)	(61,753)
Income (Loss) before income tax and social contribution	19,169	21,548	37,565	65,539	121,348
Income tax and social contribution	(3,237)	(4,257)	(5,834)	(12,204)	(20,514)
Income (Loss) for the period	15,932	17,291	31,731	53,335	100,834



3Q24 and 9M24 RESULTS
ANNEX II – BALANCE SHEET

Consolidated - In BRL R\$ '000	09/30/2024	12/31/2023
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	184,633	323,220
Short-term investments	733,018	180,867
Trade accounts receivables	170,225	163,105
Inventories	10,865	8,794
Taxes recoverable	41,627	35,893
Derivative operations	249	133
Prepaid expenses	12,166	2,059
Other assets	8,521	7,797
TOTAL CURRENT ASSETS	1,161,304	721,868
NON-CURRENT ASSETS		
Short-term investments	-	-
Accounts receivable	4,063	204
Taxes recoverable	42,187	44,287
Court-related deposits	7,485	7,623
Derivative operations	2,323	1,476
Prepaid expenses	10,345	4,373
Deferred income and social contribution taxes	2,333	8,369
Other assets	-	38
Rights-of-use	98,527	43,839
Property, plant and equipment	2,433,445	2,090,472
Intangible assets	295,676	273,729
TOTAL NON-CURRENT ASSETS	2,896,384	2,474,410
TOTAL ASSETS	4,057,688	3,196,278
LIABILITIES AND EQUITY		
CURRENT LIABILITIES		
Suppliers	204,201	95,844
Loans and financing	84,870	95,605
Debentures	289,209	19,194
Lease obligations	43,301	14,611
Labor and social obligations	90,874	53,439
Taxes to be collected	19,343	23,233
Tax installments	3,978	4,457
Derivatives Operations	1,231	5,542
Proposed Dividends	-	38,867
Other bills to pay	19,218	22,127
TOTAL CURRENT LIABILITIES	756,225	372,919
NON-CURRENT		
Loan and financing	252,484	208,399
Debentures	1,219,699	876,075
Lease obligations	59,682	31,932
Tax installments	13,586	16,512
Provision for contingency	13,228	11,543
Other bills to pay	181,397	170,840
TOTAL NON-CURRENT LIABILITIES	1,740,076	1,315,301
EQUITY		
Capital	1,281,606	1,281,606
Income reserve	286,043	232,659
Treasury shares	(9,758)	(9,758)
	1,557,891	1,504,507
Non-controlling interest	3,496	3,551
TOTAL EQUITY	1,561,387	1,508,058
TOTAL LIABILITIES AND EQUITY	4,057,688	3,196,278

Consolidated - In BRL '000	9M24	9M23
Cash flow from operating activities		
Net income (loss) for the period	53,335	100,834
Adjustments to reconcile income (loss) for the period:		
Depreciation and amortization	298,856	240,881
Residual value upon write-off of PPE and intangible assets	3,406	10,457
Provision for estimated doubtful accounts	55,264	46,602
Provision (reversal) for contingencies	2,283	10,240
Provision for loss of fixed assets	5,022	-
Monetary and exchange variation	-	32,742
Derivative operations	(5,274)	(559)
Interest on leases	8,172	4,435
Interest on debentures	81,355	29,798
Interest on promissory note	-	1,271
Interest on loans and financing	16,259	24,856
Appropriation of funding costs	4,198	4,094
Short-term investment income	(3,588)	(17,132)
Deferred income and social contribution taxes	6,036	6,146
(Increase) decrease in assets		
Trade accounts receivable	(66,243)	(68,787)
Inventories	(2,071)	(849)
Taxes recoverable	(3,634)	13,658
Prepaid expenses	(16,079)	(1,840)
Court-related deposits	138	(1,585)
Other assets	(686)	(6,014)
Increase (decrease) in liabilities		
Suppliers	104,117	5,701
Labor and social obligations	31,597	17,560
Taxes payable	97	5,354
Taxes paid in installments	(3,405)	17,995
Provision for contingencies	(598)	(1,218)
Other accounts payable	17,720	11,856
Cash from (used in) operating activities	586,277	486,496
Interest paid on loans and financing, debentures and leases	(93,323)	(116,797)
Income tax and social security contributions paid	(3,987)	(14,671)
Net cash from (used in) operating activities	488,967	355,028
Cash flows from investing activities		
Short-term investments	(564,108)	191,649
Additions to Property, plant and equipment	(582,802)	(289,085)
Additions to intangible assets	(44,934)	(42,620)
Revenue on short-term investments	15,545	27,015
Revenue on sale of fixed and intangible assets	5,417	13,890
Net cash from (used in) investing activities	(1,170,883)	(99,151)
Cash flows from financing activities		
Loans and financing raised	99,155	82,958
Amortization of principal of loans and financing	(68,114)	(121,896)
Lease payments	(41,503)	(36,651)
Raising debentures, net of funding costs	592,658	-
Promissory note raised	-	(64,000)
Acquisition of non-controlling interests	-	4,948
Dividend/Profits distributed	(38,867)	(14,418)
Net cash from (used in) financing activities	543,329	(149,059)
Increase (Decrease) in cash and cash equivalents	(138,587)	106,818
Cash and cash equivalents at the beginning of the period	323,220	203,542
Cash and cash equivalents at the end of the period	184,633	310,360
Increase (decrease) in cash and cash equivalents	(138,587)	106,818

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EARNINGS CONFERENCE CALL



November 14, 2024

7 AM (EST - NY Time) | 9 AM (BRT)

In Portuguese, with simultaneous translation into English

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