



**Pereiro, CE, October 18, 2021. Brisanet Participações S.A. (B3: BRIT3)**, the largest company among independent internet service providers in Brazil, according to ANATEL's ranking, announces today some operational data for September 2021.

Founded 22 years ago, **BRISANET** is, according to ANATEL's ranking, the largest Brazilian company among independent internet service providers in the country. With a product portfolio almost 100% in optical fiber and with operations focused on the Northeast region of the country, the Company also operates through its subsidiary **AGILITY TELECOM**, which provides internet services under the franchise model.

At the end of August 2021, **Brisanet** had 790,731 clients in 7 states in the Northeastern region – Ceará, Rio Grande do Norte, Paraíba, Pernambuco, Alagoas, Piauí and Sergipe – being in front of 3.7 million homes, in 110 cities.

OPERATIONAL DATA	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21	Jul 21	Aug 21	Sep 21	3Q21
<b># Clients</b>										
Fixed Broadband	403,852	468,896	554,915	624,301	674,821	736,580	754,477	772,991	790,731	790,731
Fixed Line	-	-	-	-	235,680	271,754	281,886	288,953	296,020	296,020
OPTIC FIBER PORTS	1,313,764	1,497,655	1,689,555	1,922,020	2,107,014	2,317,068	2,466,644	2,591,763	2,719,269	2,719,269
HOMES PASSED (HPs)	1,751,685	1,996,873	2,252,740	2,562,693	2,809,352	3,089,424	3,288,859	3,455,684	3,668,194	3,668,194
CITIES COVERED	93	93	94	96	96	100	101	108	110	110

In September 2021, Brisanet added 129,000 ports, corresponding to 213,000 HPs. It is worth mentioning that since July the Company has focused on horizontal areas, where the density of expansion is lower, around 60% - that is, for every 100 HPs, 60 fiber ports are built. Vertical areas (buildings), where the density is above 80%, are still being finalized in the state capitals that were activated this year, but with the acceleration of expansion and the startup of three new ones, average density dropped. Thus, one should use a 60% ratio for ports/HPs for the month of September. This proportion should fluctuate between 60% and 75% up until the vertical areas at the capitals are finalized.

The Company's expansion schedule continues to be impacted by the delay in vehicle delivery. The cities' cabling operated as planned, but the next step, fusion – splicing the fibers with splitters stored in the boxes – has been hampered by delays in the delivery of smaller vans. As a result, the Company is currently being forced to operate with only 2/3 of the teams that were planned and is awaiting regularization of deliveries by the end of October. An adjustment in the planning of this infrastructure deployment has been made to ensure compliance with the 2021 business plan.

Brisanet's customer base grew organically 17,800 clients in September. It's still below the initially estimation, but somewhat in line with the delays in the optical fiber expansion production belt, as there is a time-lag between adding infrastructure and starting to activate clients.

Even representing the largest organic growth amongst ISPs, Brisanet expected to be growing at a faster pace. However, the current scenario, where inflation reduced the purchasing power of families, especially in the Northeastern region, where classes C and D are more numerous, and price competition amongst smaller players is stronger, has made the process of clients migration to Brisanet more gradual and slower.

Through Agility Telecom, Brisanet provides service to around 159,106 customers in 5 states in the Northeast – Ceará, Rio Grande do Norte, Paraíba, Pernambuco and Alagoas – with 93 franchisees, surpassing more than 700 thousand homes.

AGILITY TELECOM	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21	Jul 21	Aug 21	Sep 21	3Q21
# Clients	-	-	-	-	-	148,066	154,306	157,415	159,106	159,106
# Franchisees	-	-	-	-	-	93	93	93	93	93

## Investor Relations

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