

## **BRISANET PARTICIPAÇÕES S.A.**

Corporate Taxpayer's ID (CNPJ/MF) N.º 19.796.586/0001-70 Corporate Registry (NIRE) 23.300.045.742

## NOTICE TO THE MARKET OPERATIONAL DATA FROM APRIL 2023

**Brisanet Participações S.A.** (B3: BRIT3), second largest company among independent internet service providers in Brazil<sup>1</sup> and largest fixed broadband provider in the Northeast region, according to Anatel's ranking, announces today the operating data for the month of **April 2023**.

Founded 25 years ago, BRISANET has a product portfolio almost 100% in optical fiber and with operations focused on the Northeast region of the country, the Company also operates through its subsidiary **AGILITY TELECOM**, which provides internet services under the franchise model.

At the end of April 2023, Brisanet had 1,178,044 clients in all the 9 states of the Northeastern region – Ceará, Rio Grande do Norte, Paraíba, Pernambuco, Alagoas, Piauí, Sergipe, Maranhão and Bahia – passing in front of 6.5 million households in 155 cities.

OPERATIONAL DATA	1Q22	2Q22	3Q22	4Q22	1Q23	April 23
# Clients (HCs)						
Broadband	909,475	977,229	1,039,760	1,100.075	1,158,833	1,178.044
FIBER PORTS	3,618,008	3,866,318	4,079,529	4,231,005	4,370,946	4,420,026
HOMES PASSED (HPs)	5,103,118	5,516,966	5,864,762	6,117,222	6,397,104	6,495,264
CITIES COVERED	139	149	152	154	155	155

In April, **98.2 thousand HPs** were added. Since mid-2022, the Company has been slowing down investments in FTTH, aiming at maintaining an adequate capital structure during a more challenging period for the economy and the market, in addition to the start of investments in the deployment of 5G – Brisanet is the only operator in the 2.3 GHz in the Northeast, the only one already released in the entire region.

The **organic growth of the customer base in April was 19.2 thousand**. Despite the more challenging scenario, Brisanet remains the company with the highest organic subscriber growth.

The Brazilian economic scenario, especially in the region where we operate, remains challenging. Inflation and the pricing strategy adopted by the competition continue to exert pressure on the telecommunications market.

Brisanet continues to advance in capitals and metropolitan regions, with market share in fiber between 50 and 65% in Natal, Maceió and João Pessoa, and over 19% in Fortaleza. In Teresina and Aracaju, where the Company entered the second half of 2021, the share is already above 14% in the Piauí and above 20% in the Sergipe (Mar-23 figures).

 $<sup>^{\</sup>rm 1}$  Considering the Brisanet and Agility brands (through franchisees) in March/2023





Through Agility Telecom, Brisanet provides service to more than **201,000 customers** in 5 states in the Northeast – Ceará, Rio Grande do Norte, Paraíba, Pernambuco and Alagoas – with 82 franchisees, passing in front of **almost 950,000 households**.

AGILITY	1Q22	2Q22	3Q22	4Q22	1Q23	April 23
# Clients	202,038	211,034	214,994	216,288	209,104	201,419
# Franchisees	98	95	93	90	83	82
# HPs	902,040	953,284	982,341	995,469	948,717	948,717

Agility Telecom is also undergoing changes, with adjustments to some partners and its growth, waiting for the start of 5G operations by the Company and the alignment of new investments with the financial capacity of franchisees.

Considering the two bases, the **Brisanet Group serves almost 1.4 million customers throughout**NorthEast.

Pereiro/CE, May 15, 2023.

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