

## Operational data from January 2023

**Brisanet Participações S.A.** (B3: BRIT3), the largest company among independent internet service providers in Brazil<sup>1</sup>, according to ANATEL's ranking, announces today some operational data for January 2023.

Founded 25 years ago, **BRISANET** has a product portfolio almost 100% in optical fiber and with operations focused on the Northeast region of the country, the Company also operates through its subsidiary **AGILITY TELECOM**, which provides internet services under the franchise model.

At the end of January 2023, **Brisanet had 1,120,567 clients in all the 9 states of the Northeastern region** – Ceará, Rio Grande do Norte, Paraíba, Pernambuco, Alagoas, Piauí, Sergipe, Maranhão and Bahia – with **6.2 million HPs, in 154 cities**.

OPERATIONAL DATA	4Q21	1Q22	2Q22	3Q22	Oct 22	Nov 22	Dec 22	4Q22	Jan 23
<b># Clients (HCs)</b>									
Broadband	843,283	909,475	977,229	1,039,760	1,059,579	1,079,544	1,100,075	1,100,075	1,120,567
FIBER PORTS	3,233,606	3,618,008	3,866,318	4,079,529	4,139,297	4,203,641	4,231,005	4,231,005	4,262,437
HOMES PASSED (HPs)	4,462,358	5,103,118	5,516,966	5,864,762	5,964,375	6,071,615	6,117,222	6,117,222	6,180,086
CITIES COVERED	120	139	149	152	153	153	154	154	154

In January 2023, Brisanet added **62,900 HPs**. The Company has been decelerating investments in FTTH aiming at maintaining a suitable capital structure during this most challenging period of the economy, together with the beginning of investments for the 5G implementation – Brisanet is the only operator able to operate the 2.3GHz frequency in the Northeast of Brazil, the only frequency already approved for operations everywhere in the region.

Given this scenario, the forecast is that in 2023 around 1 million HPs will be added.

**The organic growth of the customer base in January was 20,500 thousand.** Despite the more challenging scenario, Brisanet continues to be the company with the highest organic growth. The expectation for 2023 is to maintain growth at this monthly pace.

The Brazilian economic scenario, especially in the region where we operate, remains challenging. High inflation and the pricing strategy adopted by competitors continue to exert pressure on the telecommunications market.

Brisanet continues to advance in capitals and metropolitan regions, **with fiber market share of 50% and 65% in Natal, Maceió and João Pessoa, respectively, and above 18% in Fortaleza**, where the horizontal area was concluded at the beginning of the year and the vertical is being done on demand. In Teresina and Aracajú, where the Company entered the second half of 2021, the market share is already above 12% in PI and almost 18% in SE (December 22 figures).

Through **Agility Telecom**, Brisanet provides **service to more than 216,000 customers** in 5 states in the Northeast – Ceará, Rio Grande do Norte, Paraíba, Pernambuco and Alagoas – with 90 franchisees, **and has close to 1 million HPs**.

<sup>1</sup> Considering Brisanet and Agility brands as of December/2022

Agility Telecom is also undergoing changes, with adjustments in some partners and in its growth, awaiting the start of 5G operations by the Company and the alignment of new investments to the financial capacity of franchisees.

AGILITY	4Q21	1Q22	2Q22	3Q22	Oct 22	Nov 22	Dec 22	4Q22	Jan 23
# Clients	190,049	202,038	211,034	214,994	214,470	214,696	216,288	216,288	216,525
# Franchisees	94	98	95	93	90	90	90	90	90
# HPs	809,833	902,040	953,284	982,341	985,501	989,389	995,469	995,469	995,469

Considering the two brands, **Grupo Brisanet serves over 1.3 million customers in the NorthEast.**

Pereiro, Ceará, February 16, 2023.

## Investor Relations

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