

Brisanet releases Operational data from March 2022

Pereiro, CE, April 11, 2022. Brisanet Participações S.A. (B3: BRIT3), the largest company among independent internet service providers in Brazil, according to ANATEL's ranking, announces today some operational data for March 2022.

Founded 23 years ago, **BRISANET** has a product portfolio almost 100% in optical fiber and with operations focused on the Northeast region of the country, the Company also operates through its subsidiary **AGILITY TELECOM**, which provides internet services under the franchise model.

At the end of March 2022, **Brisanet had 909,475 clients in 7 states in the Northeastern region** – Ceará, Rio Grande do Norte, Paraíba, Pernambuco, Alagoas, Piauí and Sergipe – **being in front of 5.1 million homes, in 139 cities in 8 states** (also includes Maranhão).

OPERATIONAL DATA	1Q21	2Q21	3Q21	4Q21	Jan 22	Feb 22	Mar 22
# Clients (HCs)							
Broadband	674,821	736,580	790,731	843,283	864,085	883,814	909,475
FIBER PORTS	2,143,354	2,386,020	2,788,221	3,233,606	3,360,123	3,485,683	3,618,008
HOMES PASSED (HPs)	2,857,805	3,181,360	3,760,130	4,462,358	4,673,310	4,882,576	5,103,118
CITIES COVERED	96	100	110	120	122	131	139

Since the December 2021 data, released by Anatel in the beginning of February 22, **Brisanet is the leader in fixed broadband in the Northeast region**, despite a relevant presence in only 5 of the 9 states (where the Company has 33% fiber market share).

Anatel released the result of the 2021 Satisfaction Survey in March. Once again, **Brisanet led by obtaining the 3 highest state scores in Brazil, being the first in all the states where it operates¹**. This reinforces the Company's commitment to quality and customer satisfaction, even in a period of great growth, both in terms of infrastructure and employees – we practically doubled our infrastructure and the number of employees grew by almost 50%.

In March 2022, Brisanet added 220,000 HPs and started service in 8 new cities. **Brisanet's customer base grew organically 25,661 clients in March, a 23.4% when compared to additions in January 2022**. In 2022, the Company estimates that net additions will grow gradually, as recently added cities become more mature and as the Company adds new clients from the 19 new cities added in this first quarter – these cities represent roughly half the new cities expected for the year.

In this first quarter, **we started operations in Recife**, still with a very small area – around 30,000 HPs. **At the beginning of the second semester, we intend to enter Salvador, leaving only São Luiz/MA among the capitals of the Northeast for the year 2023**.

The Brazilian economic scenario, especially in the region where we operate, remains challenging. The increase in Auxílio Brasil and some other reliefs that the Government made available had just began to have positive effects when there was a new wave of price increases, as an indirect consequence of the war between Russia and Ukraine,

¹ Anatel's Satisfaction Survey was carried out during 3Q21, having as participation criteria the states where the Company had more than 10,000 customers at the end of March 2021.

which has lasted almost 2 months and has no clear prospect of resolution. The March IPCA inflation index was 1.6%, the highest monthly level since 1994.

Brisanet continues to advance in capitals and metropolitan regions, with **fiber market share between 55% and 65% in Natal, Maceió and João Pessoa**, and around 15% in Fortaleza, where we have just finished almost the totality of the horizontal areas this month. In Teresina and Aracajú, where the Company started operations in the second half of 2021, market share is already close to 10% (Feb 22 figures).

Through Agility Telecom, Brisanet provides **service to over 202,000 customers in 5 states in the Northeast** – Ceará, Rio Grande do Norte, Paraíba, Pernambuco and Alagoas – with 98 franchisees, **and has more than 900,000 HPs.**

AGILITY	1Q21	2Q21	3Q21	4Q21	Jan 22	Feb 22	Mar 22
# Clients	-	148,066	159,106	190,049	193,635	199,040	202,038
# Franchisees	-	93	93	94	97	98	98
# HPs	-	643,040	717,753	809,833	825,165	880,702	902,040

Considering the two brands, **Grupo Brisanet serves over 1.1 million customers in 7 states in the NorthEast.**

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