

## Brisanet releases Operational data from February 2022

**Pereiro, CE, March 10, 2022. Brisanet Participações S.A.** (B3: BRIT3), the largest company among independent internet service providers in Brazil, according to ANATEL's ranking, announces today some operational data for February 2022.

Founded 23 years ago, **BRISANET** has a product portfolio almost 100% in optical fiber and with operations focused on the Northeast region of the country, the Company also operates through its subsidiary **AGILITY TELECOM**, which provides internet services under the franchise model.

At the end of February 2022, **Brisanet had 883,814 clients in 7 states in the Northeastern region** – Ceará, Rio Grande do Norte, Paraíba, Pernambuco, Alagoas, Piauí and Sergipe – **being in front of 4.9 million homes, in 131 cities in 8 states** (also includes Maranhão).

OPERATIONAL DATA	1Q21	2Q21	3Q21	4Q21	Jan 22	Feb 22
<b># Clients (HCs)</b>						
<b>Broadband</b>	<b>674.821</b>	<b>736.580</b>	<b>790.731</b>	<b>843.283</b>	<b>864.085</b>	<b>883.814</b>
<b>FIBER PORTS</b>	<b>2.143.354</b>	<b>2.386.020</b>	<b>2.788.221</b>	<b>3.233.606</b>	<b>3.360.123</b>	<b>3.485.683</b>
<b>HOMES PASSED (HPs)</b>	<b>2.857.805</b>	<b>3.181.360</b>	<b>3.760.130</b>	<b>4.462.358</b>	<b>4.673.310</b>	<b>4.882.576</b>
<b>CITIES COVERED</b>	<b>96</b>	<b>100</b>	<b>110</b>	<b>120</b>	<b>122</b>	<b>131</b>

**In February 2022, Brisanet added 209,000 HPs** and started service in 9 new cities. **Brisanet's customer base grew organically 19,729 clients in February. When compared to the previous month, which has 31 days, daily net adds grew by 5%.** In 2022, the Company estimates that net additions will grow gradually, as recently added cities become more mature – the historic take up (port occupation) is 30% after 18 months.

The drop in take up is normal if we consider that the HPs are released in blocks and that the activation of customers has a curved behavior, accelerating more when the city is fully delivered. In addition, delays from suppliers – notably vehicles – hampered the planning of infrastructure deliveries, which also affected the commercial planning of entry into new cities.

Additionally, the Brazilian scenario of recession and high inflation has impacted, especially in 2H21, the purchasing power of classes C, D and E, which are the Company's main public. The increase in Governmental aid and some other reliefs being released for these classes tend to mitigate this scenario throughout 2022.

It is important to highlight that despite the slower than expected growth, Brisanet continues to advance in capitals and metropolitan regions, with **fiber market share between 55% and 65% in Natal, Maceió and João Pessoa**, and above 15% in Fortaleza, where we must finish the horizontal areas as of 1H22. In Teresina and Aracajú, where the Company entered the second half of 2021, market share is already close to 10% (Jan 22 figures).

In the December 2021 data, released by Anatel in the beginning of February, **Brisanet is the fixed broadband leader in the Northeast region**, despite a relevant presence in only 5 of the 9 states (where the Company has 30% overall market share).

Through Agility Telecom, Brisanet provides **service to over 199,000 customers in 5 states in the Northeast** – Ceará, Rio Grande do Norte, Paraíba, Pernambuco and Alagoas – with 98 franchisees, **and has more than 880,000 HPs.**

AGILITY	1Q21	2Q21	3Q21	4Q21	Jan 22	Feb 22
# Clients	-	148.066	159.106	190.049	193.635	199.040
# Franchisees	-	93	93	94	97	98
# HPs	-	643.040	717.753	809.833	825.165	880.702

Considering the two brands, **Grupo Brisanet serves almost 1.1 million customers in 7 states in the NorthEast, with a 39% fiber market share (Jan 22 figures) in the 5 states where it operates for over 6 months.**

### Investor Relations

Phone. +55 88 2105-0288

E-mail: [lucianaferreira@grupobrisanet.com.br](mailto:lucianaferreira@grupobrisanet.com.br)

[ir.brisanet.com.br](http://ir.brisanet.com.br)

*This document may contain forecasts about future events. Such forecasts do not constitute acts that took place in the past and only reflect the expectations of the Company's managers. The terms "anticipates", "believes", "estimates", "expects", "intends", "plans", "projects", "objectives", as well as other similar terms aim to identify such forecasts which evidently involve risks or uncertainties foreseen or not by the Company. Therefore, the future results of the Company's operations may differ from current expectations and the reader should not rely exclusively on the forecasts made herein. These forecasts only issue opinions on the date they are made and the Company does not undertake to update them in light of new information or future developments.*