



Pereiro, CE, February 10, 2022. Brisanet Participações S.A. (B3: BRIT3), the largest company among independent internet service providers in Brazil, according to ANATEL's ranking, announces today some operational data for January 2022.

Founded 23 years ago, **BRISANET** is, according to ANATEL's ranking, the largest Brazilian company among independent internet service providers in the country. With a product portfolio almost 100% in optical fiber and with operations focused on the Northeast region of the country, the Company also operates through its subsidiary **AGILITY TELECOM**, which provides internet services under the franchise model.

At the end of January 2022, **Brisanet had 864,084 clients in 7 states in the Northeastern region** – Ceará, Rio Grande do Norte, Paraíba, Pernambuco, Alagoas, Piauí and Sergipe – **being in front of 4.7 million homes, in 122 cities in 8 states** (also includes Maranhão).

OPERATIONAL DATA	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21	3Q21	4Q21	Jan 22
# Clients (HCs)									
Broadband	403.852	468.896	554.915	624.301	674.821	736.580	790.731	843.283	864.085
FIBER PORTS	1.313.764	1.497.655	1.689.555	1.922.020	2.143.354	2.386.020	2.788.221	3.233.606	3.360.123
HOMES PASSED (HPs)	1.751.685	1.996.873	2.252.740	2.562.693	2.857.805	3.181.360	3.760.130	4.462.358	4.673.310
CITIES COVERED	93	93	94	96	96	100	110	120	122

In January 2022, Brisanet added 211,000 HPs and started service in 2 new cities. **Brisanet's customer base grew organically 20,802 clients in January.** In 2022, the Company estimates that net additions will grow gradually, as recently added cities become more mature – the historic take up (port occupation) is 30% after 18 months.

The drop in take up is normal if we consider that the HPs are released in blocks and that the activation of customers has a curved behavior, accelerating more when the city is fully delivered. In addition, delays from suppliers – notably vehicles – hampered the planning of infrastructure deliveries, which also affected the commercial planning of entry into new cities.

Additionally, the Brazilian scenario of recession and high inflation has impacted, especially in 2H21, the purchasing power of classes C, D and E, which are the Company's main public. The increase in Governmental aid and some other reliefs being released for these classes tend to mitigate this scenario throughout 2022.

It is important to highlight that despite the slower than expected growth, Brisanet continues to advance in capitals and metropolitan regions, with **fiber market share between 55% and 65% in Natal, Maceió and João Pessoa**, and above 15% in Fortaleza, where we must finish the horizontal areas as of 1H22. In Teresina and Aracajú, where the Company entered the second half of 2021, market share is already close to 10%.

In the December 2021 data, released by Anatel last week, **Brisanet is the fixed broadband leader in the Northeast region**, despite a relevant presence in only 5 of the 9 states.

Through Agility Telecom, Brisanet provides **service to over 193,000 customers in 5 states in the Northeast** – Ceará, Rio Grande do Norte, Paraíba, Pernambuco and Alagoas – with 97 franchisees, **and has more than 825,000 HPs**.

AGILITY	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21	3Q21	4Q21	Jan 22
# Clients	-	-	-	-	-	148.066	159.106	190.049	193.635
# Franchisees	-	-	-	-	-	93	93	94	97
# HPs	-	-	-	-	-	643.040	717.753	809.833	825.165

Considering the two brands, **Grupo Brisanet serves almost 1.1 million customers in 7 states in the NorthEast, with a 33% fiber market share**.

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